

This Page Is Inserted by IFW Operations
and is not a part of the Official Record

BEST AVAILABLE IMAGES

Defective images within this document are accurate representations of the original documents submitted by the applicant.

Defects in the images may include (but are not limited to):

- BLACK BORDERS
- TEXT CUT OFF AT TOP, BOTTOM OR SIDES
- FADED TEXT
- ILLEGIBLE TEXT
- SKEWED/SLANTED IMAGES
- COLORED PHOTOS
- BLACK OR VERY BLACK AND WHITE DARK PHOTOS
- GRAY SCALE DOCUMENTS

IMAGES ARE BEST AVAILABLE COPY.

**As rescanning documents *will not* correct images,
please do not report the images to the
Image Problem Mailbox.**

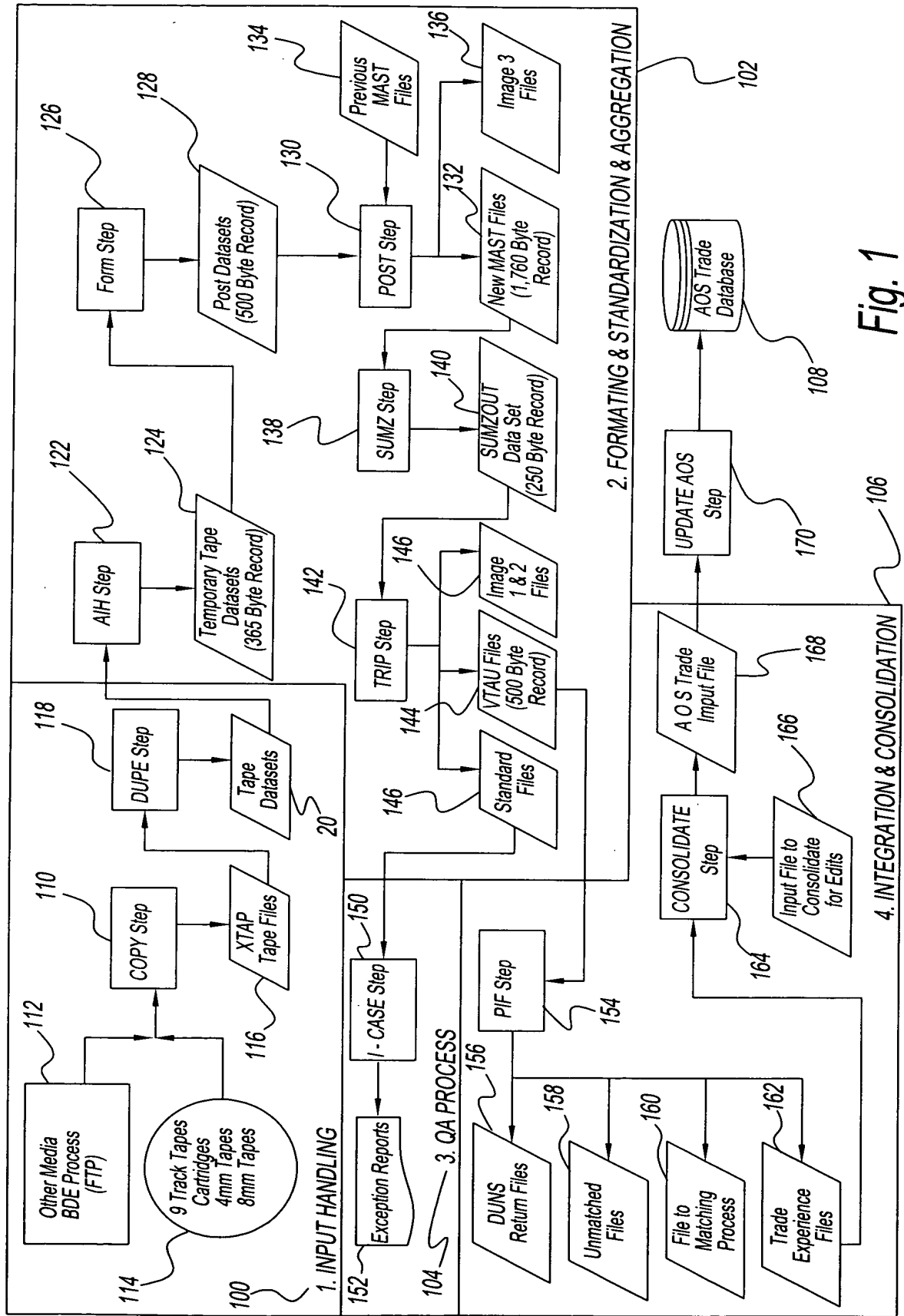


Fig. 1

Fig. 2

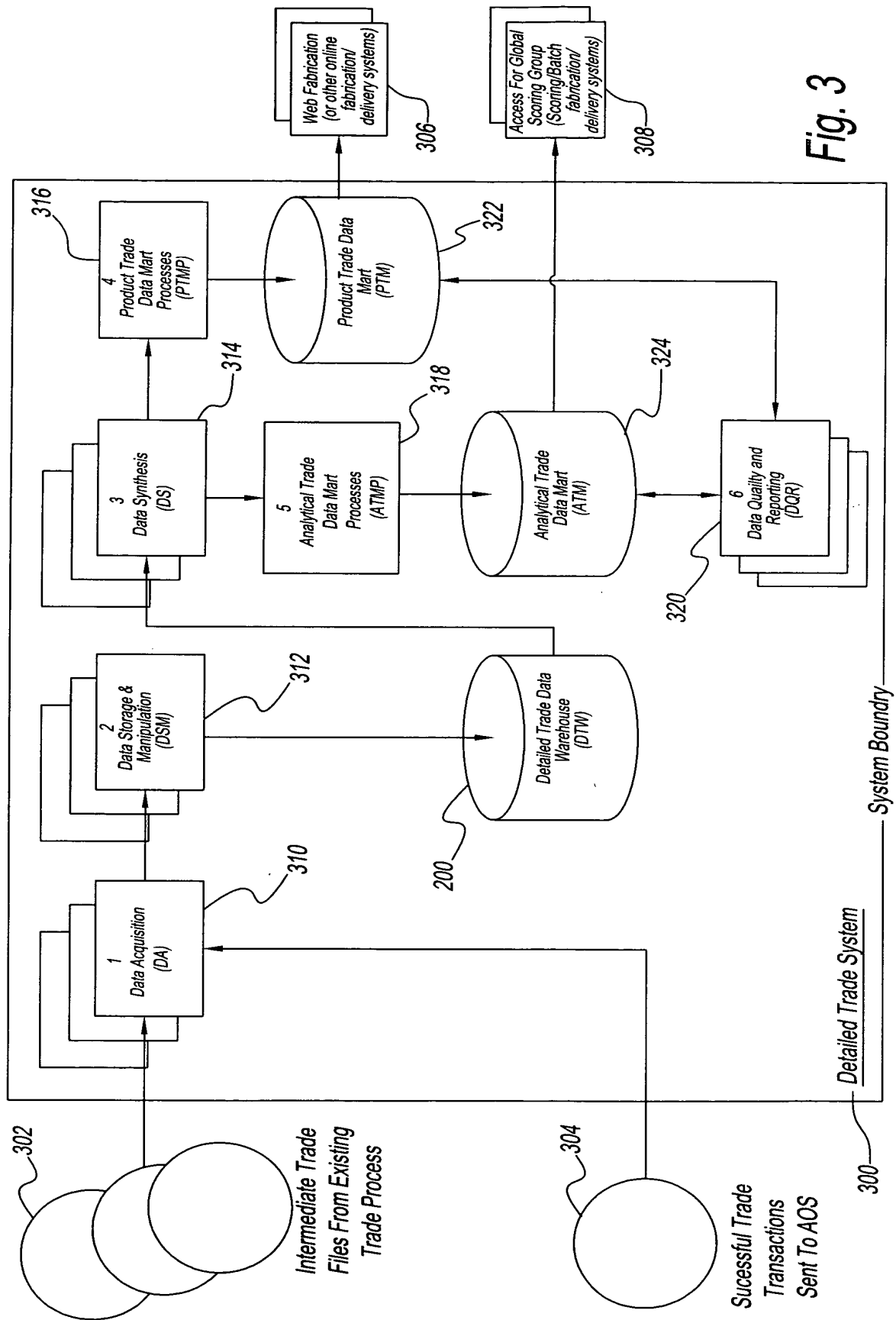


Fig. 3

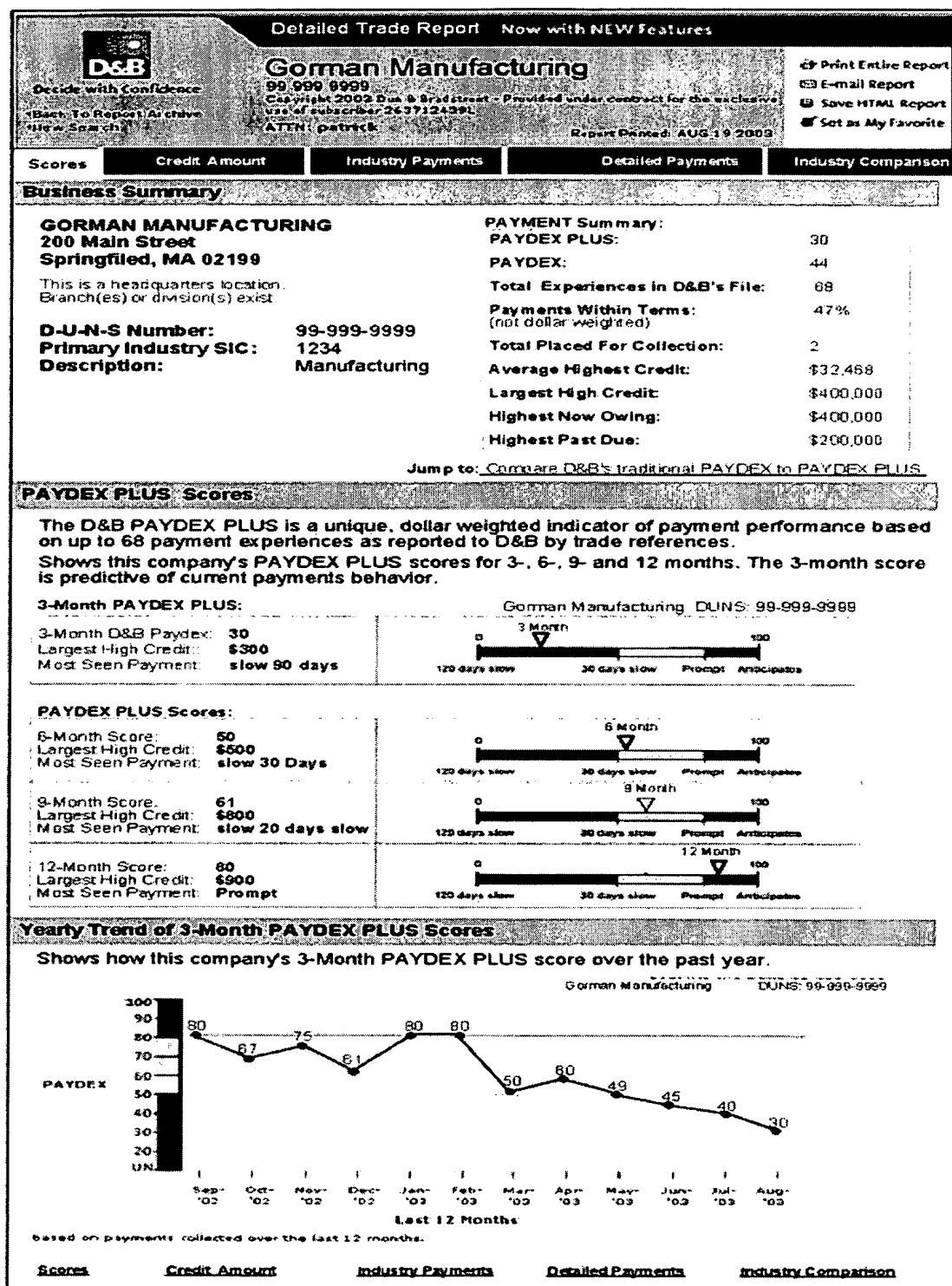


Fig. 4A


Detailed Trade Report Now with NEW Features							
 <p>Decide with Confidence Back To Report Archive View Search</p>	<p style="text-align: center;">Gorman Manufacturing</p> <p>99 999 9999 Copyright 2003 D&B Broadview - Provided under contract for the exclusive use of subscriber 263712499L ATTN: PATRICK Report Printed: AUG 19 2003</p>			<p>Print Entire Report E-mail Report Save HTML Report Set as My Favorite</p>			
Scores	Credit Amount	Industry Payments	Detailed Payments	Industry Comparison			
PAYDEX PLUS Score by Size of Credit							
Shows scores by dollar amount of credit extended.							
Total # of Experiences: 90 Largest High Credit: \$200,000							
Gorman Manufacturing DUNS: 99-999-9999							
Size of Credit Line (\$)	Current Trend	3 Month	PAYDEX Plus Score				
			6 Month	9 Month	12 Month		
100,000 +	↓	30	60	60	80		
50,000 to 99,000	↓	30	60	60	80		
5,000 to 49,000	↓	30	60	60	60		
1,000 to 4,999	↔	60	60	60	80		
Under 1,000	↔	80	80	80	80		
Primary Industry values based on trade data collected over the past 12 months							
Payment Habit by Size of Credit							
Shows experiences, total dollar amount, and manner of payment by credit extended.							
Total # of Experiences: 90 Largest High Credit: \$200,000							
Shows how this company pays by dollar amount.							
Gorman Manufacturing DUNS: 99-999-9999							
Size of Credit Line (\$)	Total Exp.	Total (\$M)	Manner of Payment (%)				
			Prompt	1-30	31-60	61-90	91+
100,000 +	18	700	20	25	25	25	5
50,000 to 99,000	18	400	20	25	25	25	5
15,000 to 49,000	18	980	20	25	25	25	5
1,000 to 4,999	18	50	20	25	25	25	5
Under 1,000	18	45	20	25	25	25	5
Primary Industry values based on trade data collected over the past 12 months							
Scores	Credit Amount	Industry Payments	Detailed Payments	Industry Comparison			

Fig. 4B

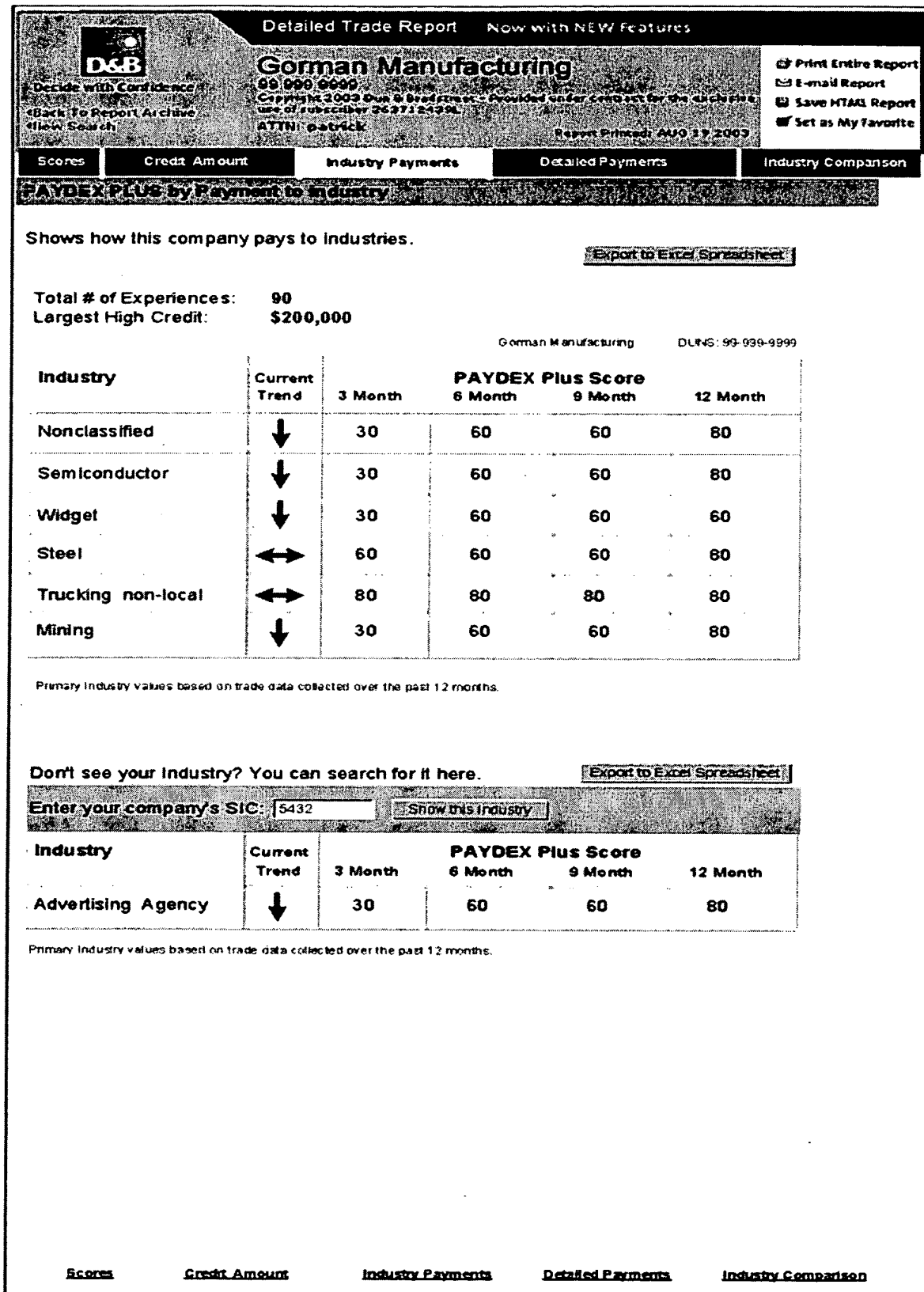


Fig. 4C

Detailed Trade Report Now with NEW Features

Print Entire Report

E-mail Report

Save HTML Report

Set as My Favorite

D&B

Decide with Confidence

Back To Report Archive

New Search

Gorman Manufacturing

99-999-9999

Copyright 2003 Dun & Bradstreet - Provided under contract for the exclusive use of customer 2627124331

ATTN: Patrick

Report Printed: AUG 19 2003

Scores

Credit Amount

Industry Payments

Detailed Payment History

Industry Comparison

Payment Experiences

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

Export to Excel Spreadsheet

Gorman Manufacturing

DUNS: 99-999-9999

Date ▼	12 Month Paying Record	12 Month Lateness	Total Credit	Total Debt	Past due up to 30 days	Past due up to 60 days	Past due up to 90 days	Past due > 90 days	Terms of Sale	Date of Last Sale
06/2002	Prompt	10,000	5,000	5,000	5,000	0	0	0	N30	1 month
06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
06/2002	Slow30	60,000	30,000	30,000	6,000	15,000	10,000	0	N30	2-3 months
05/2002	Prompt to Slow60	25,000	20,000	20,000	0	10,000	10,000	0	N30	2-3 months
06/2002	Slow90	60,000	60,000	60,000	0	40,000	10,000	10,000	N30	2-3 months
05/2002	Slow90 to 120	55,000	50,000	45,000	0	20,000	15,000	10,000	N30	2-3 months
04/2002	Prompt	5,000	1,000	0	0	0	0	0	N30	1 month
06/2002	Prompt	10,000	5,000	5,000	5,000	0	0	0	N30	1 month
06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
06/2002	Slow30	50,000	30,000	30,000	5,000	15,000	10,000	0	N30	2-3 months
05/2002	Prompt to Slow60	25,000	20,000	20,000	0	10,000	10,000	0	N30	2-3 months
05/2002	Slow90	60,000	60,000	60,000	0	40,000	10,000	10,000	N30	2-3 months
05/2002	Slow90 to 120	55,000	50,000	45,000	0	20,000	15,000	10,000	N30	2-3 months
04/2002	Prompt	5,000	1,000	0	0	0	0	0	N30	1 month
06/2002	Prompt	10,000	5,000	5,000	5,000	0	0	0	N30	1 month
06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
06/2002	Slow30	50,000	30,000	30,000	5,000	15,000	10,000	0	N30	2-3 months
05/2002	Prompt to Slow60	25,000	20,000	20,000	0	10,000	10,000	0	N30	2-3 months
05/2002	Slow90	60,000	60,000	60,000	0	40,000	10,000	10,000	N30	2-3 months
05/2002	Slow90 to 120	55,000	50,000	45,000	0	20,000	15,000	10,000	N30	2-3 months
04/2002	Prompt	5,000	1,000	0	0	0	0	0	N30	1 month
06/2002	Prompt	10,000	5,000	5,000	5,000	0	0	0	N30	1 month
06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
06/2002	Slow30	50,000	30,000	30,000	5,000	15,000	10,000	0	N30	2-3 months
05/2002	Prompt to Slow60	25,000	20,000	20,000	0	10,000	10,000	0	N30	2-3 months
05/2002	Slow90	60,000	60,000	60,000	0	40,000	10,000	10,000	N30	2-3 months
05/2002	Slow90 to 120	55,000	50,000	45,000	0	20,000	15,000	10,000	N30	2-3 months
04/2002	Prompt	5,000	1,000	0	0	0	0	0	N30	1 month
06/2002	Prompt	10,000	5,000	5,000	5,000	0	0	0	N30	1 month
06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
06/2002	Slow30	50,000	30,000	30,000	5,000	15,000	10,000	0	N30	2-3 months
05/2002	Prompt to Slow60	25,000	20,000	20,000	0	10,000	10,000	0	N30	2-3 months
05/2002	Slow90	60,000	60,000	60,000	0	40,000	10,000	10,000	N30	2-3 months
05/2002	Slow90 to 120	55,000	50,000	45,000	0	20,000	15,000	10,000	N30	2-3 months
04/2002	Prompt	5,000	1,000	0	0	0	0	0	N30	1 month
06/2002	Prompt	10,000	5,000	5,000	5,000	0	0	0	N30	1 month
06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
06/2002	Slow30	50,000	30,000	30,000	5,000	15,000	10,000	0	N30	2-3 months
05/2002	Prompt to Slow60	25,000	20,000	20,000	0	10,000	10,000	0	N30	2-3 months
05/2002	Slow90	60,000	60,000	60,000	0	40,000	10,000	10,000	N30	2-3 months
05/2002	Slow90 to 120	55,000	50,000	45,000	0	20,000	15,000	10,000	N30	2-3 months
04/2002	Prompt	5,000	1,000	0	0	0	0	0	N30	1 month
06/2002	Prompt	10,000	5,000	5,000	5,000	0	0	0	N30	1 month
06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
06/2002	Slow30	50,000	30,000	30,000	5,000	15,000	10,000	0	N30	2-3 months
05/2002	Prompt to Slow60	25,000	20,000	20,000	0	10,000	10,000	0	N30	2-3 months
05/2002	Slow90	60,000	60,000	60,000	0	40,000	10,000	10,000	N30	2-3 months
05/2002	Slow90 to 120	55,000	50,000	45,000	0	20,000	15,000	10,000	N30	2-3 months
04/2002	Prompt	5,000	1,000	0	0	0	0	0	N30	1 month
06/2002	Prompt	10,000	5,000	5,000	5,000	0	0	0	N30	1 month
06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
06/2002	Slow30	50,000	30,000	30,000	5,000	15,000	10,000	0	N30	2-3 months
05/2002	Prompt to Slow60	25,000	20,000	20,000	0	10,000	10,000	0	N30	2-3 months
05/2002	Slow90	60,000	60,000	60,000	0	40,000	10,000	10,000	N30	2-3 months
05/2002	Slow90 to 120	55,000	50,000	45,000	0	20,000	15,000	10,000	N30	2-3 months
04/2002	Prompt	5,000	1,000	0	0	0	0	0	N30	1 month
06/2002	Prompt	10,000	5,000	5,000	5,000	0	0	0	N30	1 month
06/2002	Slow30	40,000	30,000	25,000	25,000	0	0	0	N30	1 month
06/2002	Slow30	50,000	30,000	30,000	5,000	15,000	10,000	0	N30	2-3 months
05/2002	Prompt to Slow60	25,000	20,000	20,000	0	10,000	10,000	0	N30	2-3 months
05/2002	Slow90	60,000	60,000	60,000	0	40,000	10,000	10,000	N30	2-3 months
05/2002	Slow90 to 120	55,000	50,000	45,000	0	20,000	15,000	10,000	N30	2-3 months
04/2002	Prompt	5,000	1,000	0	0	0	0	0	N30	1 month

Scores

Credit Amount

Industry Payments

Detailed Payments

Industry Comparison

Fig. 4D

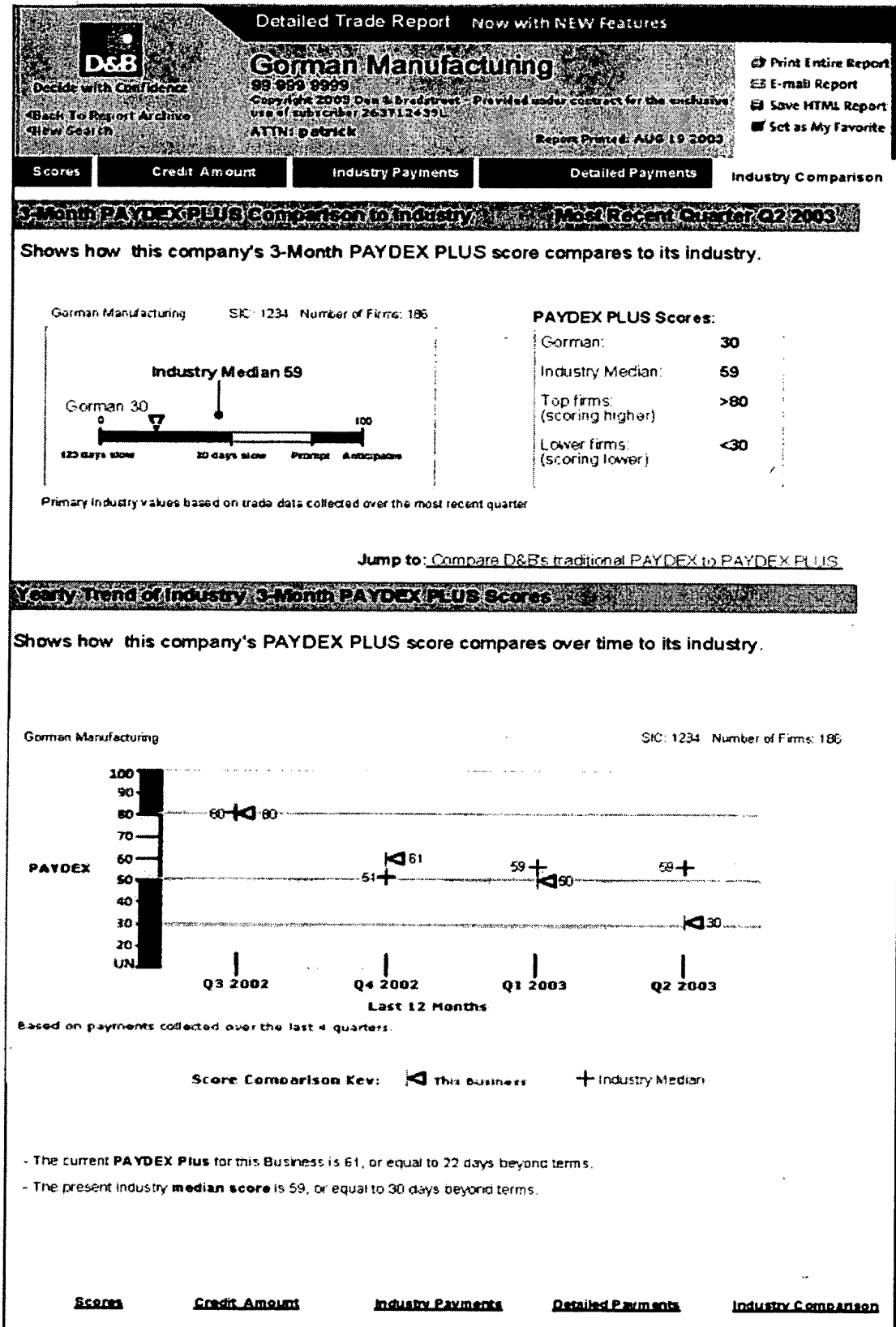


Fig. 4E